



To: End Buyer

Att: CEO/ GM / MD

Date: 03.10.2024

Validity : 31. October .2024 Subject to changes without notice

Sub: SCO

Soft Corporate Offer (SCO)- Urea

We "ISHAN ALJABAL PETROCHEMICALS TRADING LLC" are an efficient and experienced supplier of Urea 46% , with legal responsibility and under the penalty of perjury, is Ready, Willing, Able to successfully support the closing of this transaction this is according with the specification, quality, quantity, and price stated below and condition to the approval & acceptance of the Buyer's purchase order for the below products:

Commodity: Urea 46%

Grades : Urea 46% Granular , Urea 46% Prilled Agriculture , Urea 46% Prilled Technical Grade (TGU)

Specification: **Pages 2 & 3**

Quantity available: **Min 100MT and Max 50,000 MT/ Month,**

There is limitation to provide container and could dispatch maximum 10,000 MT to each Port per month For Container shipment. Bulk shipment Minimum 15000 tons up to 65000 Tons per shipment

Packing: 1Mt jumbo bags or 50 KG bags For Container shipments , and Jumbo bags or Loose bulk for Bulk shipments . (50kg for Big Bulk shipment is not possible)

Terms of Payment: **Irrevocable, Confirmed, Non-Transferable LC 100% at Sight / OR / 30% Cash in Advance and 70% balance against BL Draft Before Departure .**

If the order is for long term period, Revolving LC is acceptable, also it should be 100% at sight, Irrevocable, Non-Transferable and Confirmed LC, As you know the price for the long term period definitely will not be fixed so the customer

needs to consider this issue only for SBLC deal for 1 or 2 year shipments, should mention a condition for the LC such as month of delivery, as the price will not be stable and would be negotiable.

Partial shipment : Allowed ----- **Transhipment:** Allowed

First Shipment : Min 100 MT within 20-35 days after received operative LC

Port of Loading: UAE / **Origin:** Middle East

Inspection: GEO CHEM for LC shipments and SGS FOR TT shipments certificate will be provided by Seller cost at port of loading.

Price accordance MOQ 100 MT , More than 5,000 MT make discount 5 USD/MT



Granular Urea :

APPENDIX "A"

COMMODITY SPECIFICATION

Properties	Result
Nitrogen content (WT%) Min	46 % min
Moisture (WT %) Max.	0.3
Biuret content (WT %)Max.	1.0
Urea Formaldehyde (WT %) Max.	0.4
Particle Size: 90% Min	2-4 mm
Color	White
Appearance	Granular Urea

Prilled Urea

Prilled Urea available in Two different specifications.

Application: Agricultural Fertilizer / Blending and Mixing /Foliar Application

Industrial Applications / Nitrogen Source for Ammonia Production

Prilled Urea (Agricultural)

Property	Units	Test method	SPEC Value
N2 content	Wt%	BS DIN EN 15478	Min. 46
Biuret content	Wt%	BS DIN EN 15479	Max. 1.0
Moisture	Wt%	ISO 760	Max. 0.3
Particle size (1-2.4 mm)	%	ISO 8397	Min. 90
Urea Formaldhide(UF)	%	H.F.T 1.6& SBB 0071-02-E	Max. 0.4



Prilled Urea (Technical /
Industrial) TGU

Property	Units	Test method	SPEC Value
N2 content	Wt%	BS DIN EN 15478	Min. 46
Biuret content	Wt%	BS DIN EN 15479	Max. 1.0
Moisture	Wt%	ISO 760	Max. 0.3
Particle size (1-2.83 mm)	%	ISO 8397	Min. 90
Urea Formaldhide(UF)	PPM	H.F.T 1.6& SBB 0071-02-E	Max. 100





Price List:

BASIS Minimum Order Quantity (MOQ) 100 MT		Prilled Technical Grade (TGU)		Prilled Agriculture		46% Granular	
No.		LC 100% at Sight	30% Cash Advance	LC 100% at Sight	30% Cash Advance	LC 100% at Sight	30% Cash Advance
1	FOB Middle East Port We could not accept LC on FOB Basis Only LC Payment on CFR & CIF basis is workable		\$400.00		\$385.00		\$370.00
2	Algeria – Algiers	\$740.00	\$670.00	\$720.00	\$655.00	\$705.00	\$640.00
3	Angola – Luanda	\$745.00	\$680.00	\$730.00	\$665.00	\$715.00	\$650.00
4	Australia – Sydney	\$600.00	\$540.00	\$580.00	\$525.00	\$560.00	\$510.00
5	Australia –Melbourne	\$600.00	\$540.00	\$580.00	\$525.00	\$560.00	\$510.00
6	Australia – Perth	--	--	--	--	--	--
7	Australia – Brisbane	\$600.00	\$540.00	\$580.00	\$525.00	\$560.00	\$510.00
8	Bangladesh – Chittagong	\$520.00	\$475.00	\$505.00	\$460.00	\$490.00	\$445.00
9	Benin - Cotonou	\$760.00	\$690.00	\$745.00	\$675.00	\$725.00	\$660.00
10	Brazil - Santos	\$600.00	\$545.00	\$585.00	\$530.00	\$565.00	\$515.00
11	Cambodia - Phnom Penh	\$520.00	\$475.00	\$505.00	\$460.00	\$490.00	\$445.00
12	Cambodia - Sihanoukville	\$520.00	\$475.00	\$505.00	\$460.00	\$490.00	\$445.00
13	Cameroon - Douala	\$750.00	\$685.00	\$735.00	\$670.00	\$720.00	\$655.00
14	Chile, Iquique	\$775.00	\$705.00	\$760.00	\$690.00	\$745.00	\$675.00
15	China - Taicang	\$465.00	\$420.00	\$445.00	\$405.00	\$430.00	\$390.00
16	China- Dalian	\$470.00	\$425.00	\$450.00	\$410.00	\$435.00	\$395.00
17	China- Ningbo	\$465.00	\$420.00	\$445.00	\$405.00	\$430.00	\$390.00
18	China – Qingdao	\$465.00	\$420.00	\$445.00	\$405.00	\$430.00	\$390.00
19	China – Shanghai	\$465.00	\$420.00	\$445.00	\$405.00	\$430.00	\$390.00



Price List:

BASIS Minimum Order Quantity (MOQ) 100 MT		Prilled Technical Grade (TGU)		Prilled Agriculture		46% Granular	
20	China – Tianjin	\$460.00	\$420.00	\$445.00	\$405.00	\$430.00	\$390.00
21	China – Shenzhen	--	--	--	--	--	--
22	Congo – Matadi	\$850.00	\$765.00	\$825.00	\$750.00	\$810.00	\$735.00
23	Congo – Pointe Noire	\$760.00	\$690.00	\$740.00	\$675.00	\$725.00	\$660.00
24	Egypt - Alexandria port	\$760.00	\$690.00	\$740.00	\$675.00	\$725.00	\$660.00
25	Egypt – Sokhna port	\$535.00	\$485.00	\$525.00	\$470.00	\$500.00	\$455.00
26	Ethiopia - Djibouti	\$560.00	\$510.00	\$545.00	\$495.00	\$530.00	\$480.00
27	Gabon – Libreville	\$835.00	\$760.00	\$820.00	\$745.00	\$805.00	\$730.00
28	Ghana - Tema Sea Port	\$715.00	\$655.00	\$700.00	\$640.00	\$685.00	\$625.00
29	Guinea - Conakry	--Waiting	--	--	--	--	--
30	Guyana - Georgetown	\$785.00	\$715.00	\$770.00	\$700.00	\$755.00	\$685.00
31	India – Calcutta (Kolkata)	\$495.00	\$450.00	\$480.00	\$435.00	\$465.00	\$420.00
32	India – Chennai	\$480.00	\$445.00	\$465.00	\$430.00	\$455.00	\$415.00
33	India – Cochin (Kochi)	\$480.00	\$440.00	\$465.00	\$425.00	\$450.00	\$410.00
34	India – Haldia	--	--	--	--	--	--
35	India – Hazira	--	--	--	--	--	--
36	India – Kandla	\$470.00	\$430.00	\$455.00	\$415.00	\$440.00	\$400.00
37	India – Mundra	\$470.00	\$430.00	\$455.00	\$415.00	\$440.00	\$400.00
38	India-Nava Sheva (Mumbai) JNPT	\$470.00	\$430.00	\$455.00	\$415.00	\$440.00	\$400.00
39	India – Tuticorin	\$480.00	\$440.00	\$465.00	\$425.00	\$450.00	\$410.00
40	India – Vizag	\$480.00	\$445.00	\$465.00	\$430.00	\$455.00	\$415.00
41	Indonesia - Belawan	\$475.00	\$435.00	\$460.00	\$420.00	\$445.00	\$405.00
42	Indonesia - Jakarta	\$475.00	\$435.00	\$460.00	\$420.00	\$445.00	\$405.00
43	Indonesia - Surabaya	\$475.00	\$435.00	\$460.00	\$420.00	\$445.00	\$405.00
44	Hong Kong - Kwai Chung	--	--	--	--	--	--



Price List:

BASIS Minimum Order Quantity (MOQ) 100 MT		Prilled Technical Grade (TGU)		Prilled Agriculture		46% Granular	
45	Jordan – Akuaba (Aqaba)	\$550.00	\$500.00	\$535.00	\$485.00	\$520.00	\$470.00
46	Kenya – Mombasa	\$550.00	\$500.00	\$535.00	\$485.00	\$520.00	\$470.00
47	Korea – Busan	\$480.00	\$440.00	\$465.00	\$425.00	\$450.00	\$410.00
48	Kuwait - Shuwaikh	\$495.00	\$450.00	\$480.00	\$435.00	\$465.00	\$420.00
49	Lebanon – Beirut	\$705.00	\$640.00	\$690.00	\$625.00	\$675.00	\$610.00
50	Lebanon – Tripoli	--	--	--	--	--	--
51	Liberia – Monrovia	-Waiting	--	--	--	--	--
52	Libya – Misurata	\$695.00	\$480.00	\$680.00	\$465.00	\$665.00	\$450.00
53	Libya - Benghazi	-Waiting	--	--	--	--	--
54	Libya – Tripoli	--Waiting	--	--	--	--	--
55	Malaysia - Port Kelang	\$460.00	\$420.00	\$445.00	\$405.00	\$430.00	\$390.00
56	Maldives - Male	--Waiting	--	--	--	--	--
57	Madagascar - Tamatave	\$645.00	\$590.00	\$630.00	\$575.00	\$615.00	\$560.00
58	Mauritania - Nouakchott	\$790.00	\$720.00	\$775.00	\$705.00	\$760.00	\$690.00
59	Morocco - Casablanca	\$725.00	\$660.00	\$710.00	\$645.00	\$695.00	\$630.00
60	Mozambique - Beira	\$645.00	\$585.00	\$630.00	\$570.00	\$610.00	\$555.00
61	Mozambique - Maputo	\$645.00	\$585.00	\$630.00	\$570.00	\$610.00	\$555.00
62	Myanmar - Yangon	\$480.00	\$445.00	\$465.00	\$430.00	\$455.00	\$415.00
63	Namibia - Walvis Bay	\$745.00	\$680.00	\$730.00	\$665.00	\$715.00	\$650.00
64	Nigeria – Lagos	--	--	--	--	--	--
65	Nigeria – Apapa	\$635.00	\$670.00	\$720.00	\$655.00	\$705.00	\$640.00
66	Oman – Sohar	\$480.00	\$445.00	\$465.00	\$430.00	\$455.00	\$415.00
67	Pakistan – Karachi	\$470.00	\$430.00	\$455.00	\$415.00	\$440.00	\$400.00
68	Philippine – Cebu	--	--	--	--	--	--
69	Philippine – North Manila	\$510.00	\$465.00	\$495.00	\$650.00	\$480.00	\$435.00



Price List:

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70	Philippine – South Manila	--	--	--	--	--	--
71	Philippine -- Davao	--	--	--	--	--	--
72	Qatar , Hamad	\$500.00	\$455.00	\$485.00	\$440.00	\$470.00	\$425.00
73	Saudi Arabia – Dammam	\$545.00	\$500.00	\$530.00	\$485.00	\$515.00	\$470.00
74	Saudi Arabia – Jeddah	\$545.00	\$500.00	\$530.00	\$485.00	\$515.00	\$470.00
75	Senegal – Dakar	\$745.00	\$680.00	\$730.00	\$665.00	\$715.00	\$650.00
76	Somalia – Berbera	\$600.00	\$550.00	\$585.00	\$535.00	\$570.00	\$520.00
77	Somalia – Mogadishu	\$530.00	\$580.00	\$515.00	\$565.00	\$500.00	\$500.00
78	South Africa – Durban	\$645.00	\$585.00	\$630.00	\$570.00	\$615.00	\$560.00
79	Sri Lanka - Colombo	\$495.00	\$450.00	\$480.00	\$435.00	\$465.00	\$420.00
80	Sudan – Port Sudan	\$540.00	\$495.00	\$525.00	\$480.00	\$510.00	\$465.00
81	Taiwan – Kaohsiung port	\$470.00	\$425.00	\$450.00	\$410.00	\$435.00	\$395.00
82	Taiwan – Taichung port	\$470.00	\$425.00	\$450.00	\$410.00	\$435.00	\$395.00
83	Tanzania – Dar Es Salaam	\$560.00	\$510.00	\$545.00	\$495.00	\$530.00	\$480.00
84	Thailand – Bangkok	\$470.00	\$430.00	\$455.00	\$415.00	\$440.00	\$400.00
85	Thailand – Laem Chabang	\$470.00	\$425.00	\$450.00	\$410.00	\$435.00	\$395.00
86	Togo – Lome	\$760.00	\$690.00	\$740.00	\$675.00	\$725.00	\$660.00
87	Turkey – Izmir	--	--	--	--	--	--
88	Turkey – Mersin	--	--	--	--	--	--
89	Turkey – Istanbul	--	--	--	--	--	--
90	U.A.E – Jebel Ali	\$450.00	\$410.00	\$435.00	\$395.00	\$420.00	\$380.00
91	Vietnam – Haiphong port	\$470.00	\$430.00	\$455.00	\$415.00	\$440.00	\$400.00
92	Vietnam – Ho Chi Min	\$470.00	\$430.00	\$455.00	\$415.00	\$440.00	\$400.00
93	West Africa – Abidjan(Ivory Coast)	\$720.00	\$655.00	\$705.00	\$640.00	\$690.00	\$625.00



Price List:

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94	Yemen – Aden	\$610.00	\$555.00	\$585.00	\$540.00	\$575.00	\$525.00
95	Yemen – Mukalla	--	--	--	--	--	--
96	Yemen – Hodeidah	\$725.00	\$660.00	\$710.00	\$645.00	\$695.00	\$630.00

NOTES:

MOQ: TT payment minimum order quantity 100MT, LC payment Minimum order quantity 500MT

Commission: prices offered are all net prices. For offering to a company you can add your commission to the net prices.

PRICE SUBJECT TO CHANGE: Although prices are announced officially on weekly basis (every Saturday) but these prices subject to changes without notice depending on market movement, therefore always reconfirm price before placing your orders.

Our prices are Negotiable Based on the Better payment terms offer by the customers and include broker's commission,

SCO & FCO: This is not a Full Corporate offer (FCO), to receive a FCO and draft contract you first need to send us a valid Letter of intent (LOI).

Letter of Intent (LOI)

Freshly dated

The format must be only PDF file

The letterhead is genuine, check for any signs of cut and paste or scan and edit, in the letterhead.

We need complete company name, address, phone No., fax No. and email address .

We need the quantity, duration, destination port, price idea, specification, origin and banking detail, LOI must be soft probe.

The documents must be signed and stamped by CEO/MD/GM

The LOI must be addressed to "ISHAN ALJABAL PETROCHEMICALS TRADING LLC"

Procedure

1-Buyer Issue fresh LOI soft probe

2-Seller Issue FCO and buyer confirm this FCO

3-Seller and Buyer sign and seal contract and Performa invoice.



ISHAN ALJABAL PETROCHEMICALS TRADING LLC

4- For TT deals the buyer will pay the advance amount and seller will start loading the cargo and buyer will pay balance amount with scan copy of shipment documents. for LC deals The buyer's bank issue operative Irrevocable and Confirmed LC payable 100 % at Sight to cover total value of Contract /PI to be issued or confirmed by a top World Bank.

5- Shipment will commence according to conditions of the contract and according to agreed schedule.

Validity:

We would appreciate receiving your earliest response to avoid time wastage.

Your kind attention is really precious for us and looks forward to a fruitful business relation

For more information please visit our website: www.aljabalglobal.com

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Best Regards

